



GREAT NORTH BUSINESS INCUBATOR



**COMPANY PROFILE
192-515 NPO
REG 2013/158285/08
PBO 930056433**



WHO ARE WE?

COMPANY PHILOSOPHY & PROGRAMMES

We believe that the rich learning experiences our programs offer can affect powerful and positive transformation individuals, in their communities, institutions and countries. We work with our partners globally to design and implement programs in which participants reach across – and live across – boundaries and borders. And we do this in an atmosphere of mutual respect, organized collaboration, and fun.

PROGRAMMING

We conduct 50-70 short-term programs each year for groups that range in size from 1 to 40 participants, and participants who are 16 to 60 years age group. Programs last anytime from one week to four weeks, after which time participants return to their communities, provinces and home countries. We tailor each program's content to its respective participant profiles, its thematic concentration, and its country or countries.

PROGRAM COMPONENTS AND METHODOLOGY

GNBI recognizes that the adult participants who take part in our project's are experts in their fields, and that youth entrepreneurs also bring a great deal of knowledge, innovation and creativity. We see our role as exposing them not only to new knowledge but also to widely different ideas, situations, emerging markets, developed markets and world-renowned entrepreneurs, leaders and advocates of economic empowerment. GNBI sessions stimulate thought and discussion, so that participants may build on their own knowledge and understanding. Conversely, we call on our foreign participants to help inform the South Africans they encounter about their cultures and expertise.



WHY WORK WITH US?

OUR PARTNERS APPRECIATE AND RELY ON GNBI'S STRENGTHS:

EXPERIENCE

GNBI staff has more than twenty years of experience providing training, business consultancy, specialist advice, exchange, and projects for countries worldwide.

DELIVERY OF EXPERTISE

GNBI has access to some of the top minds in South Africa and the continent. Our far-reaching network of professionals includes university professors, international and regional consultants, national and local government offices, and nongovernmental organizations.

ADAPTABILITY & SUSTAINABILITY

GNBI has developed an extensive array of courses and programs that can be adapted to suit the particular needs of our delegates, entrepreneurs, young leaders and trainers. GNBI provides follow-on components for our projects to maximize the scope and depth of the training provided.

EVALUATION

GNBI projects include a thorough evaluation component which extends from participant input and feedback during the country side programs to impact evaluations as each project concludes.

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GIVING BACK TO THE COMMUNITY

Giving back to the historically marginalised communities in the developing countries and South Africa specifically, our work with a wide range of delegates and partners has led to profound intercultural learning experiences.



Course Overview

Banking and Financial Sector Management Program Overview

The banking sector is adversely shocked from the 2008–9 global financial crisis (GFC). Many banks closed doors and were out of business, a large number received government bailouts. The lessons learnt from this global financial crisis triggered innovation, creativity and reinvention in the banking.

The current economic climate is still volatile. Globally, many economies are fragile and weak to sustain the growing needs of its population. This has resulted in unequal economic development in the Third World. These situations have created volatile and explosive political situations in many countries. Political leaders and banks are not spared of the wrath.





Course Overview

However, I think it's important to remember that the GFC didn't itself cause these sorts of problems in the banking sector – it simply exposed them. Many of the issues are the result of banking practices that go back years, and so the vulnerabilities were already there.



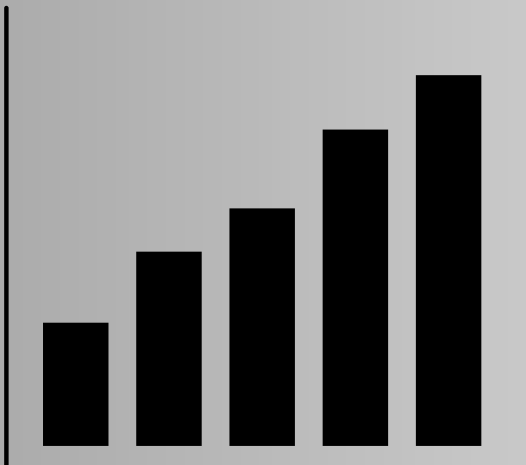
What's more, the events that led up to the GFC are remarkably similar to those that preceded other, earlier financial crises. Can it really be possible that each time there is a crisis, no one understood the risks? Looking back, we know that is not true. Many people in different financial institutions, as well as others, were raising concerns. So now, a key issue that banks must face is how do we ensure that we make better decisions?



HOW TO REGISTER

Follow instructions below to register

- Online Registration Form to be completed - Click Link **www.great north business incubator.org.za**, our admin is notified immediately and then you need to pay the registration fee of **ZAR1000.00** (*Please use your name and surname as reference to enable the matching of your deposit with your registration*)
- You pay online on our website or do a direct deposit or via EFT
- Email your Proof of Payment to info@gnbi.org.za
- Once GNBI receives both registration form and POP we will contact you regarding the next steps





Course Price list - Shared upon request

COURSE NAME	DURATION	DATES	COSTS
Banking Accounting (BA)	10 Days	06-17/01/2025 05-16/01/2026	TBA
CIA Part 1: Essentials of Internal Auditing	5 Days	20-24/01/2025 31/03-04/04/2025 11-15/08/2025 29/09-03/10/2025 19-23/01/2026 13-17/04/2026 10-14/08/2026 28/09-02/10/2026	TBA
CIA Part 2: Practice of Internal Auditing	5 Days	27/01-31/02/2025 14-18/04/2025 08-12/09/2025 10-14/11/2025 26-30/01/2026 30/03-03/04/2026 07-11/09/2026 09-13/11/2026	TBA
CIA Part 3: Business Knowledge for Internal Auditing	5 Days	03-07/02/2025 28/04-02/05/2025 02-06/06/2025 01-05/12/2025 02-06/02/2026 27/04-01/05/2026 01-05/06/2026 30/11-04/12/2026	TBA



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COURSE NAME	DURATION	DATES	COSTS
IT General Controls for Auditors	5 Days	10-14/02/2025 16-20/06/2025 21-25/07/2025 17-21/11/2025 09-13/02/2026 15-19/06/2026 20-24/07/2026 16-20/11/2026	TBA
Banking Operations Management (BOPM)	10 Days	17-28/02/2025 16-27/02/2026	TBA
Wealth Management	5 Days	03-07/03/2025 02-06/03/2026	TBA
Diplomacy for Executive Assistants, Pas and Executive Managers	5 Days	10-14/03/2025 09-13/03/2026	TBA
Chief Risk Officer (CRO) Short Course Programme	5 Days	17-21/03/2025 16-20/03/2026	TBA
Executive Assistants, PA and Administrators project Management	5 Days	24-28/03/2025 23-27/06/2025 01/08/2025 08-12/12/2025 23-27/03/2026 22-26/06/2026 27-31/07/2026 07-11/12/2026	TBA



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COURSE NAME	DURATION	DATES	COSTS
Time and Stress Management	5 Days	31/03-04/04/2025 13-17/04/2026	TBA
Team and Building Relationships at work	5 Days	07-11/04/2025 20-24/04/2026	TBA
Conducting Performance Appraisals	4 Days	14-17/04/2025 30/03-02/04/2026	TBA
Advanced Secretarial services for Administrators	4 Days	22-25/04/2025 07-10/04/2026	TBA
Problem Solving and Decision Making	5 Days	28/04-02/05/2025 27/04-01/05/2026	TBA
Records Keeping, Management and Archiving	5 Days	05-09/05/2025 04-08/05/2026	TBA
Fundamentals of Financial Management (FFM)	10 Days	12-23/05/2025 11-22/05/2026	TBA
Talent Management in the Banking Sector (TMBS)	5 Days	02-06/06/2025 01-05/06/2026	TBA
Strategic Banking Management (SBM)	5 Days	09-13/06/2025 08-12/06/2026	TBA
Connecting with Customers	5 Days	16-20/06/2025 15-19/06/2026	TBA



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COURSE NAME	DURATION	DATES	COSTS
Corporate Governance in the Financial Institutions	5 Days	03-07/03/2025 07-11/04/2025 30/06-04/07/2025 15-19/12/2025 02-06/03/2026 20-24/04/2026 29/06-03/07/2026 14-18/12/2026	TBA
Information and Knowledge Management in banking sector (IKMBS)	5 Days	07-11/07/2025 06-10/07/2026	TBA
Security, Theft, Fraud and Risk Management in banking sector (STRMBS)	5 Days	20-24/01/2025 28/04-02/05/2025 14-18/07/2025 20-24/10/2025 19-23/01/2026 27/04-01/05/2026 13-17/07/2026 19-23/10/2026	TBA
Real Estate Development & Finance 5-day Short Course	5 Days	21-25/07/2025 20-24/07/2026	TBA
Vision, Decision and Leadership in the Banking Sector (VDLBS)	5 Days	28/07-01/08/2025 27-31/07/2026	TBA
Portfolio Management in Financial Services (POMFS)	5 Days	04-08/08/2025 03-07/08/2026	TBA
Effective Negotiations in the Banking Sector (ENBS)	5 Days	11-15/08/2025 10-14/08/2026	TBA



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COURSE NAME	DURATION	DATES	COSTS
Communicating Customer Value: Integrated Marketing Communications strategy in the Bank (CCVIMCSB)	5 Days	18-22/08/2025 17-21/08/2026	TBA
Team Building and Management in the Banking Sector (TBMBS)	5 Days	25-29/08/2025 24-28/08/2026	TBA
Sustainable Marketing, Social Responsibility and Ethics (SMSRE)	5 Days	01-05/09/2025 31/08-04/09/2026	TBA
Designing a Customer Driven Strategy and Mix (DCDSMB)	5 Days	08-12/09/2025 07-11/09/2026	TBA
Personal Selling and Sales Promotion in the Bank (PSSPB)	5 Days	15-19/09/2025 14-18/09/2026	TBA
Direct and Online Marketing, Building Direct Customer Relationships (DOMBDC)	5 Days	22-26/09/2025 21-25/09/2026	TBA
Advertising and Public Relations in the Banking sector (APRBS)	5 Days	29/09-03/10/2025 28/09-02/10/2026	TBA
Management Development Programme	5 Days	06-10/10/2025 05-09/10/2026	TBA



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Total Quality Management	5 Days	13-17/10/2025 12-16/10/2026	TBA
Leadership and Banking Operations	5 Days	20-24/10/2025 19-23/10/2026	TBA
ANTI-MONEY LAUNDERING COMPLIANCE AML-CFT REGULATIONS & COMPLIANCE	5 Days	03-07/03/2025 26-30/05/2025 07-11/07/2025 27-31/10/2025 02-06/03/2026 25-29/05/2026 06-10/07/2026 26-30/10/2026	TBA
Internal Audit in the Banking sector	5 Days	06-10/01/2025 05-09/05/2025 11-15/08/2025 03-07/11/2025 05-09/01/2026 04-08/05/2026 10-14/08/2026 02-06/11/2026	TBA
FIVE Days Short Course COSO 2017 Integrated Risk Management Course for IA (NIRM)	5 Days	27/01-31/02/2025 26-30/05/2025 04-08/08/2025 24-28/11/2025 26-30/01/2026 25-29/05/2026 03-07/08/2026 23-27/11/2026	TBA



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